## **INSIDE JOBS**

## COACHING COMPANY

## WE'VE ALWAYS DONE IT THAT WAY

This worksheet is designed to help you look at the policies, procedures and behaviors in your business and personal life that may have outlived their usefulness. Ask yourself:

What have we always done this way?
Where did this procedure originate?
What was its original purpose?
Does this still apply?
ls there an easier way to accomplish the same goal?
What are the consequences of continuing to do things the way we've always done them?
What is stopping me from implementing this new process?
What will be the results of implementing a new process?
What will I do about this?

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